

**NWP-BB Cell**

2<sup>nd</sup> Floor Bharat Sanchar Bhawan,  
Janpath, New Delhi-110001  
Tel: 011-23710183  
Fax: 011-23734052



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. BSNLCO-NPBB/11(13)/2/2020-NWP-BB-BSNL\_CO-Part(1)

Dated 01.06.2020

To,

The CGMs  
All Telecom Circles/ Telecom Districts

**Subject: Modifications in the FTTH Policy – Regarding.**

References: 1. No 64-253/2019/NWP-BB/FTTH dated:12.04.2020  
2. No 64-253/2019/NWP-BB/FTTH dated:27.04.2020  
3. No 64-253/2019/NWP-BB/FTTH dated:04.05.2020

1. Vide this office circular letter No 64-253/2019/NWP-BB/FTTH dated: 12.04.2020 Modifications in the FTTH Policy along with new maintenance model (Case-V) were conveyed.
2. The representations / queries received from circles in related to new maintenance model Case-V have been examined & the clarifications on the same are attached in Annexure.
3. This is issued with the approval of DIR (CFA)

Enclosure: As above.

(Sushma Mishra)  
**GM (NWP-BB)**  
**BSNL CO**

Copy to:

- (1) CGM BBNW Circle, for necessary action
- (2) CGM ITPC Circle, for necessary action

**NWP-BB Cell**

2<sup>nd</sup> Floor Bharat Sanchar Bhawan,  
Janpath, New Delhi-110001  
Tel: 011-23710183



**भारत संचार निगम लिमिटेड**

(भारत सरकार का उपक्रम)

**BHARAT SANCHAR NIGAM LIMITED**

(A Govt. of India Enterprise)

Annexure of letter No BSNLCO-NPBB/11(13)/2/2020-NWP-BB-BSNL\_CO-Part (1) dt 01.06.2020

<b>S. N.</b>	<b>Circle queries / representations / suggestions</b>	<b>Clarifications</b>
1	Whether the replacement of faulty ONT of the customer will be done by Case-V channel partner at his cost or ONT will be supplied by The BSNL	Under Case V, complete responsibility of maintenance beyond OLT (Excluding UG OFC but including overhead OFC (2F/4F)) along with material supply shall be the responsibility of the Partner. Accordingly Channel partner is responsible to repair / replace faulty ONT /2F &4F cable/ splitters/ Joint enclosures. Partner can also arrange ONT for customer on outright purchase by customer or on rental basis.
2	Some of FTTH Connections are working on UG OFC from BSNL OLT, so whether the UG OFC fault will also be maintained by Case-V Channel Partner.	UG OFC Maintenance is not covered under the scope of work under Case-V. BSNL shall continue to maintain UG OFC.
3	The Maintenance Material like OFC / Joint closure / splitter etc are to be provided by TIP at their cost or by BSNL.	The maintenance material (ONT /2F &4F cable/ splitters/ Joint enclosures etc) beyond OLT is to be Provided by TIP at their cost excluding UG OFC and related accessories.
4	Under Case-IIA and Case-IIIA, if the size of overhead OF Cable more than 4F, TIPs is expressing that cable cannot be maintained by them. In such cases, who will supply the material for laying and maintenance of overhead cable backhaul from nearest BSNL pick up point?	In cases where, 6 Fiber and above is used for Overhead and if the partner is not agreeing to the 10% revenue share, then the BSNL can continue to maintain the Overhead OFC Portion and the Partner shall continue under Case II and Case III Only.
5	For Case-V, commission to be up to 20%	Enhancement in revenue share is not agreed as TIP has new connection flexibility with Case III/IIIA revenue share, which is much higher than 20%.
6	PBG and Security deposits for case-V model agreements	As in other Models for existing Partners. However for the EOIs being floated, the decision regarding security deposit and PBG can be taken by Circles.
7	To add provisions under case-V for maintenance of BB-ILL, Leased lines provided over overhead fiber which have been provisioned from BSNL OLT / OCLAN etc or from BSNL MPLS Routers and currently with maintenance with BSNL team?	Specific case should be brought by circle, then BSNL CO can take decision.
8	Detail EOI along with sample agreement for case-V	<ol style="list-style-type: none"> <li>1. For EOI, it is clarified that policy anticipates EOI only when more than one TIP of the SSA are interested for Case-V for same OLT. So a simple quote for (max 10% rev share) L1 rev share be taken from all interested existing TIPs of same SSA and need not go for a standard EOI.</li> <li>2. Standard EOI shall be only floated, when there is no taker for an OLT in case-V and circle decides to give it for maintenance to a TIP. In such case circle can devise its own method with CGM approval, with only condition that max rev share cannot exceed 10% for existing connections.</li> </ol>